

Newsletter

AUGUST 2007

VOLUME 1

ISSUE 1

CCL Cook County Lumber
SUPPLIER OF CHOICE

Farewell to Andrea Cravens - Retiring after 33 Years of Service

Inside This Issue

Employee Profile	2
Message from the President	2
Product News	3
Birthdays and Anniversaries	4
Upcoming Events	4



Andrea Cravens, Office Manager for Cook County Lumber, is retiring from the company after 33 years of service. Andrea had big plans to pursue a career as a Flight Attendant, however her dream was derailed due to a height qualification, in case you didn't know, Flight Attendants had a minimum height requirement of 5'7 in the 1970's.

Andrea started at Cook County Lumber on July 26, 1974 at the young age of 29 as a Receptionist. She was quick to learn the business and the industry and moved into the position of Accounting Clerk. Andy has seen many changes in her years at Cook County Lumber, such as the office purchasing its first calculator and computer. Andrea has held several positions at Cook County Lumber as an Inventory Manager, Inside Sales Manager and promoted to the position of Office Manager. Andy, as we like to call her, is an exceptional employee who has been the backbone of Cook County Lumber under the direction of President Howard Falb and subsequently Monty Falb.

Andy's hobbies include traveling and bike riding. She loves to travel, and has visited Paris, London, Amsterdam, Switzerland, Austria, Germany, Denmark, and numerous locations all over Europe and the United States. Andy is married to Mike and has one daughter, Kristin who resides in London, England. While away from Cook County Lumber and not taking care of the kids, as she likes to call us, Andy cares for her ninety-one year old mother.

"Andrea started at Cook County Lumber on July 26, 1974 at the young age of 29 as a Receptionist."

Farewell to Andrea Cravens - Retiring after 33 Years of Service continue ...

Andy is looking forward to retirement and the new opportunities to travel and volunteer with disadvantaged teenagers at the Boys and Girls Club of America. Cook County Lumber would like to wish Andy the best and remember the door is always open for Mom.

The following is a message to all the employees, suppliers, and customers from Andy. "I would like to inform you that I am retiring from my position as Office Manager with Cook County Lumber Company, effective August 10th, 2007. Thank you for the opportunities for professional and personal development that you have provided me over the years. I have enjoyed working in the lumber industry and appreciate the support given to me during my tenure with the company. While I look forward to enjoying my retirement, I will miss working with Monty who has been a great boss and my employees who have become some of my best friends. I will also miss the wonderful customers, suppliers, and associates that I have made over the years."

Message from the President

Greetings to all of our good customers.

Last week we celebrated the retirement of one of our long-time employees, Andrea Cravens. Many of you have had the pleasure of dealing with Andrea over the last 33 years. She will be sadly missed, but we also feel blessed to have had such a great person working with us for so many years. Thanks for everything Andrea.

As for business, I think it can best be characterized as a "Grind". Just when business seems like it can't get worse, it does. I am sure we are in this for another 18 months. We just have to remind ourselves that we've had a great string of 15 years of growth and should expect these downturns to occur.

Over the past years, there have been many changes within our industry. Throughout all of the changes, we are happy to say, that as a small independent, we continue to survive in a tough market, by embarking upon new opportunities with innovative products such as Bluwood and delivering a strong, superior commodity products to the Dealer community. We thank you for helping us continue to grow, and prosper over the past 15 years of growth. We look forward to getting through this tough time and to remain your "Supplier of Choice".

If there are any new products that you would like for us to carry, please do not hesitate to call me.

Thanks again,
Monty Falb



Scott Durbin, Danny Stocker, Andy, and Kelly Klein (EWP Team)



Jim Moore, John Zafaris, Bill Rzonca, and Kevin Simard (Sales Team)



Kara Gartner, Janet Lemus, Andy, and Wendy Rogers (Administrative Team)



Brian "Cabana Boy" Chapman, and Andy (Sales Team)

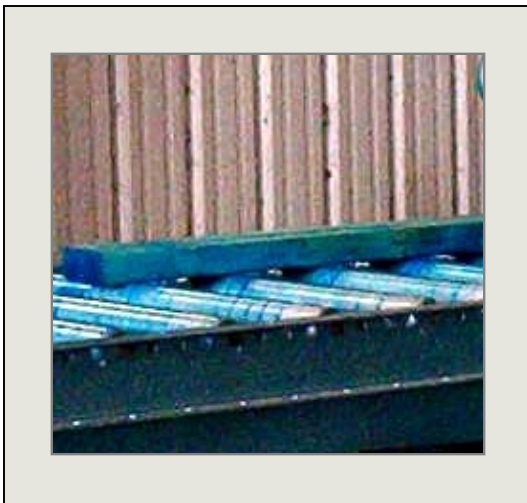
Product News



Gorman Bros Lumber is one of Cook County Lumber Preferred Supplier of Gorman boards. Gorman Bros Lumber continuously seeks new methods to improve and provide exceptional product to our customers. We have some exciting news to announce, a new and improved #3 Grade, "Gorman Craftsman", will replace the existing grade. So, what does this mean for you?

- Fewer Knots
- Less Wane
- Fewer roller checks
- Fewer seasoning checks
- Better Product
- Better Margins
- Easier to sell
- More Market Share

The best part of the deal is that all of the qualities and benefits are available to you at the same price as the Old #3 grade. The new #3 Grade, "Gorman Craftsman", is available immediately to you at Cook County Lumber; contact your Sales Manager today!



Cook County Lumber is an authorized Wholesale Distributor of BLUWOOD barrier protection treatment for structural framing components. BLUWOOD is the national brand name of the treatment for wood framing components, which protects against mold fungus growth, rot decay fungi, and wood ingesting insects, including termites and carpenter ants. BLUWOOD is covered and backed with a Limited Life-Time transferable warranty. Cook County Lumber currently has a BLUWOOD manufacturing capability to accommodate smaller size jobs. Enclosed in a copy of your newsletter, is our new tri-fold brochure featuring BLUWOOD. Please contact your Sales Manager for more information or log onto our website at www.cookcountylumber.com and look for the BLUWOOD page.

Birthdays and Anniversaries

JULY

<u>Birthday</u>	<u>Anniversaries</u>	<u>Years of Service</u>
Glen Novak	Andrea Cravens	33
Todd Grisson	Monty Falb	30
Brian Chapman	Janet Lemus	17
Bruce Valent	Rich Recktenwall	5
Orval Kopeshke	Lawrence Quinn	4
Donnie Profitt	Rich Haschke	1
Michael Beeson	Harvey Cox	1
George Etheridge	Loras Hackfort	1
Scott Durbin		

AUGUST

<u>Birthday</u>	<u>Anniversaries</u>	<u>Years of Service</u>
Pat Allen	Jack Ross	22
Rashaad Rowe	Gary Kun	22
Lawrence Quinn	George Etheridge	13
Rich Haschke	Greg Spohn	12
Justin Kun	Dan Lauderdale	8
Bill Rzonca	Glen Novak	8

SEPTEMBER

<u>Birthday</u>	<u>Anniversaries</u>	<u>Years of Service</u>
Justin Lundy	Mel Scott	6
James Johnson	Bob Hiemer	2
Kevin Sandefur	George Etheridge	13
John Koziarski		
John Burdick		
Greg Spohn		
Rich Recktenwall		

JULY 2007

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

AUGUST 2007

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

SEPTEMBER 2007

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29



Upcoming Events

1st Customer Appreciation & Supplier Show Event
Cook County Lumber, Chicago, IL.
 (Stay tuned for more details)

September 27, 2007

9th Annual Architectural Conference & Product Show
Drury Lane, Oakbrook Terrace IL.

October 23, 2007

Contact Paula McGuire, Marketing Manager if you have ideas for an article or would like to be featured in the next newsletter issue for December.

Email pmcguire@cookcountylumber.com or call 773-928-2100 ext:11.